



# EISU Seminar Mission to Poland

Hazardous  
waste management  
10-13 July 2006



## What is the Environmental Industries Sector Unit (EISU)?

Part of UK Trade & Investment, EISU is dedicated to helping the UK environmental goods and services sector gain its share of worldwide markets. To achieve this goal EISU provides direct support to individual companies through a team of export promoters and activities promoting an innovative, forward-looking and internationally-competitive industry. These activities include arranging overseas and UK-based events such as seminar missions, workshops and road shows. In addition, EISU operates a web based UK supplier database and business support directory as well as publishing information about global opportunities and sources of project funding.



## What are the benefits of participating in a seminar mission?

- Gain access to valuable contacts and trade opportunities
- Gateway to new overseas markets giving delegates a unique opportunity to increase their international exposure
- Benefit from expert guidance, financial and logistical support
- Privileged direct access to government bodies and large organisations in overseas markets.

Seminar missions are centred on seminars or exhibitions, but also include one-to-one meetings and site visits. These missions are open to UK-based environmental companies that are new to market. Missions focus on markets where promising opportunities have been identified for UK products, services, technologies and skills in particular sectors. The missions enable delegates to both represent their sector and also promote their own organisation. On this occasion, EISU is supporting a group of UK companies specialising in hazardous waste management, who are interested in forging links with key players and potential customers in Poland.

## What is the aim of the seminar?

### Session 1:

#### Focus on asbestos

The aim of this session is to provide detailed information and guidance on the procedures and processes needed by companies and organisations to comply with the EU Directives and Polish legal requirements relating to Asbestos Risk Management.

Objectives for this session:

- To discuss the hazards of working with asbestos and asbestos-containing materials including the ill-health effects.
- To provide information on the EU and Polish law on asbestos.
- To demonstrate the logical steps needed to comply with the regulation.
- To demonstrate how a written management plan can be developed.
- To present information on safe asbestos removal.
- To present information on safe and legal disposal of asbestos.

- To demonstrate UK best practice in asbestos risk management.

### Session 2:

#### Other hazardous materials

This session will look at other hazardous waste materials and demonstrate UK best practice in risk assessment and materials handling and disposal. Wastes to be considered will include:

- Waste electrical and electronic equipment (WEEE)
- Batteries
- Fluorescent lamps
- Air conditioners and catalysts
- PCBs
- Slaughterhouse waste

Ideally some interesting case studies should be incorporated where possible.

A representative from the relevant Polish authority should be recruited by the Polish side to present details on the Polish legislation and how it has responded to EU Directive requirements.

## Provisional Programme

Mon 10 July	Travel to Warsaw, Poland
Tues 11 July	Group programme
Wed 12 July	Seminar
Thu 13 July	Travel back to UK

## What funding and support will you receive as a delegate?

- EISU sponsorship for each delegate provisionally comprises accommodation on a bed and breakfast basis, a welcome dinner and all in-country group transport. Other costs, such as flights, subsistence and any individual in-country transfers, are to be met by the delegate
- EISU provides a comprehensive package of practical support from logistics to liaison via a dedicated EISU Seminar Mission Manager



## What are your responsibilities as a delegate?

- Make a presentation at one or more seminars during the mission, providing a balanced view of your sector of the industry
- Participate in follow-on networking activity, official meetings, company visits and receptions
- Attend a pre-mission briefing at a central location
- Provide a presentation with no more than 20 slides, four weeks before departure
- Provide a profile of your company and a photograph of yourself for the seminar mission brochure four weeks before departure
- Complete feedback questionnaires within one week, and three, six and 12 months after returning from the seminar mission
- Attend an in-market de-brief meeting at the end of the mission

Delegates can also promote their own company's products and services at informal networking functions and individual business meetings.

## What should you do next?

If you would like to...

- Act as an 'ambassador' for your sector
- Establish contact with key players and policy makers
- Explore new market opportunities in Poland
- Promote your company's capabilities
- Benefit from financial and logistical support

...contact EISU Seminar Mission Manager, Liselot Eckhardt, who will be happy to answer any questions you may have.

Tel: +44 (0)1664 480076

E-mail: [eisu@pera.com](mailto:eisu@pera.com)

Once you have been accepted for this Seminar Mission you will receive a letter confirming your participation and enclosing full terms and conditions. Closer to the mission's departure, you will receive a comprehensive delegate pack containing accommodation and itinerary details.





**This service is provided by UK Trade & Investment:**

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For further information about EISU please visit: [www.eisu.org.uk/tpi](http://www.eisu.org.uk/tpi)

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